

## Filters

<b>Counties:</b>	Milwaukee, Ozaukee, Washington, Waukesha
<b>Cities:</b>	All
<b>Zip Codes:</b>	All
<b>Map Shapes:</b>	N/A
<b>Dwelling Types:</b>	Single Family Residence, Townhouse/Condo
<b>Sq. Ft. Ranges:</b>	All
<b>Price Ranges:</b>	All

## Quick Facts

<b>- 3.5%</b>	<b>+ 12.9%</b>	<b>+ 9.7%</b>
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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# Market Overview - October 2024

Key market metrics for the current month and year-to-date figures



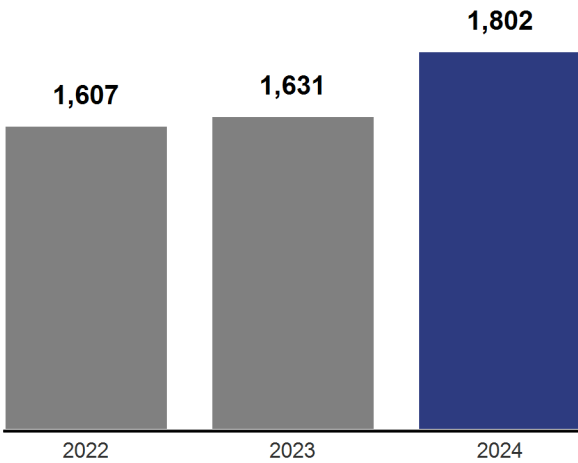
Key Metrics	Historical Sparklines	10-2023	10-2024	+/-	YTD 2023	YTD 2024	+/-
<b>New Listings</b>		1,631	<b>1,802</b>	+ 10.5%	15,757	<b>16,569</b>	+ 5.2%
<b>Pending Sales</b>		404	<b>421</b>	+ 4.2%	--	--	--
<b>Closed Sales</b>		1,366	<b>1,318</b>	- 3.5%	12,491	<b>12,549</b>	+ 0.5%
<b>Days on Market Until Sale</b>		21	<b>22</b>	+ 4.8%	21	<b>23</b>	+ 9.5%
<b>Median Sales Price</b>		\$310,000	<b>\$349,834</b>	+ 12.9%	\$320,000	<b>\$342,000</b>	+ 6.9%
<b>Average Sales Price</b>		\$357,529	<b>\$400,028</b>	+ 11.9%	\$374,653	<b>\$401,316</b>	+ 7.1%
<b>Percent of Original List Price Received</b>		99.1%	<b>99.1%</b>	+ 0.0%	101.4%	<b>100.5%</b>	- 0.9%
<b>Inventory of Homes for Sale</b>		2,789	<b>3,058</b>	+ 9.7%	--	--	--
<b>Months Supply of Inventory</b>		2.0	<b>2.3</b>	+ 13.6%	--	--	--

# New Listings - October 2024

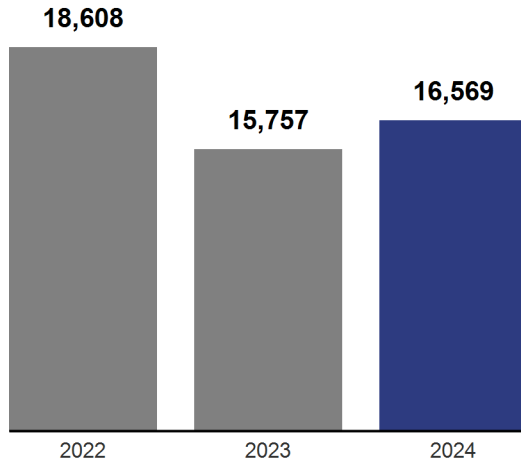
The number of listings that are new during the month.



## October

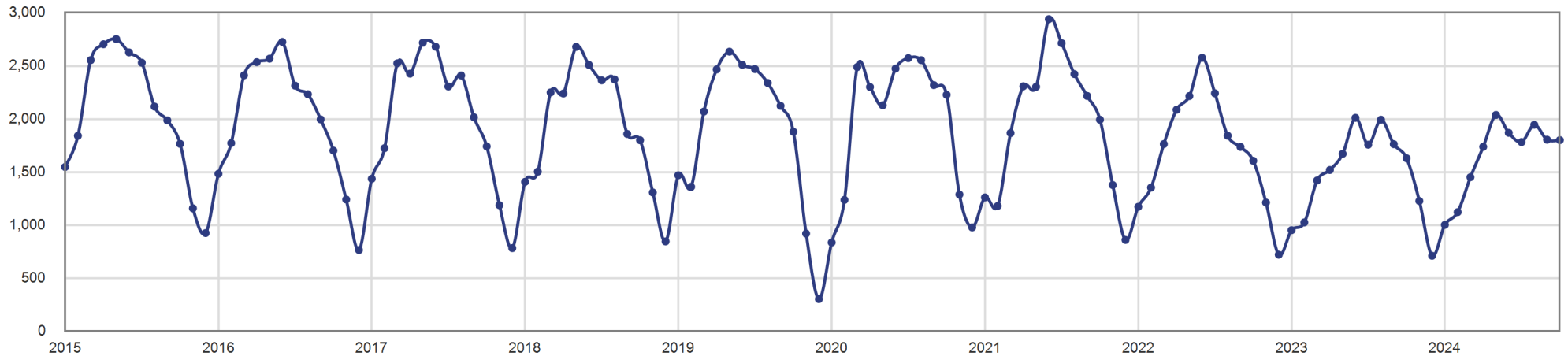


## Year To Date



Month	Prior Year	Current Year	+/-
November	1,214	1,229	+ 1.2%
December	723	713	- 1.4%
January	954	1,004	+ 5.2%
February	1,027	1,124	+ 9.4%
March	1,422	1,453	+ 2.2%
April	1,521	1,739	+ 14.3%
May	1,673	2,039	+ 21.9%
June	2,012	1,871	- 7.0%
July	1,759	1,784	+ 1.4%
August	1,994	1,947	- 2.4%
September	1,764	1,806	+ 2.4%
October	1,631	1,802	+ 10.5%
<b>12-Month Avg</b>	<b>1,475</b>	<b>1,543</b>	<b>+ 4.6%</b>

## Historical New Listings

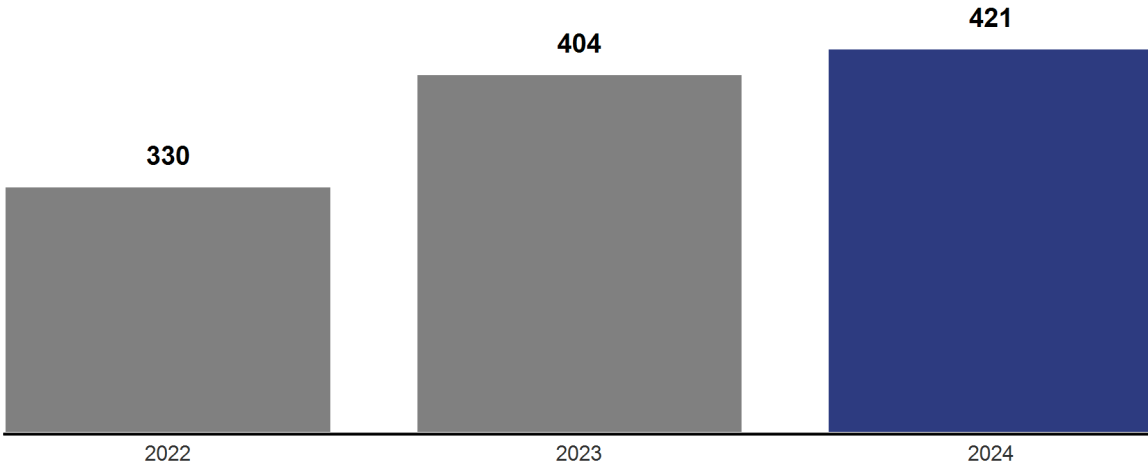


# Pending Sales - October 2024

The number of listings that are Under Contract at the end of the month.

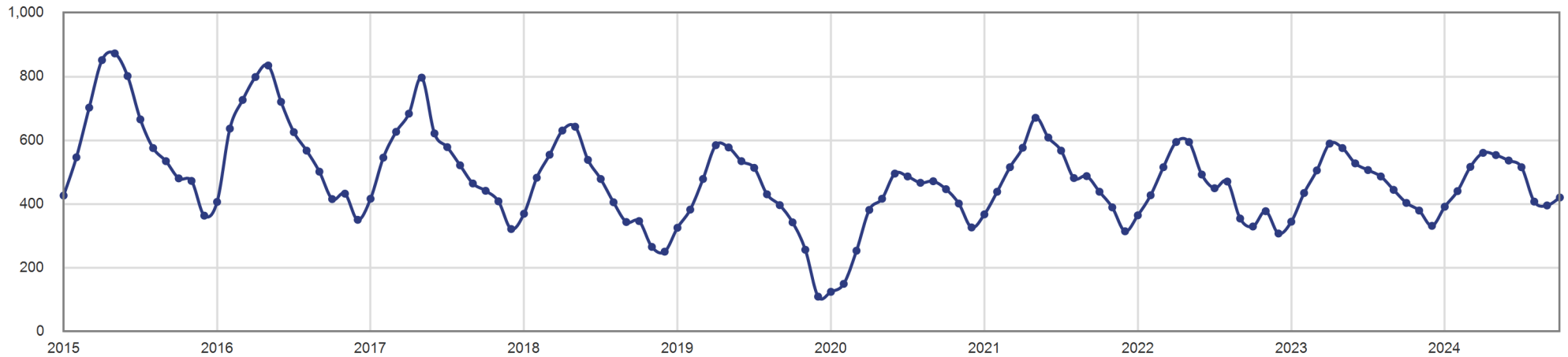


## October



Month	Prior Year	Current Year	+/-
November	378	380	+ 0.5%
December	308	332	+ 7.8%
January	345	392	+ 13.6%
February	435	441	+ 1.4%
March	506	517	+ 2.2%
April	590	561	- 4.9%
May	576	554	- 3.8%
June	528	537	+ 1.7%
July	507	516	+ 1.8%
August	487	408	- 16.2%
September	445	396	- 11.0%
October	404	421	+ 4.2%
12-Month Avg	459	455	- 1.0%

## Historical Pending Sales

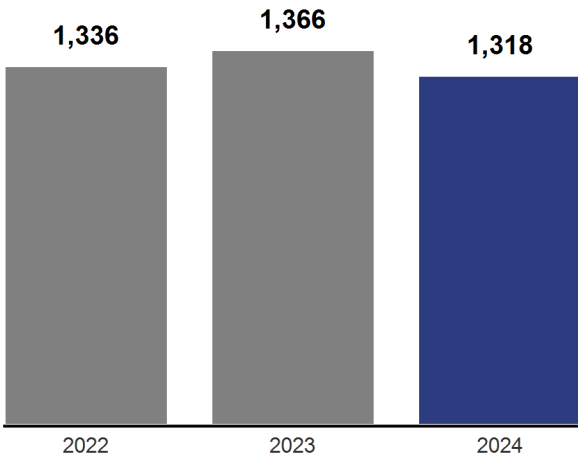


# Closed Sales - October 2024

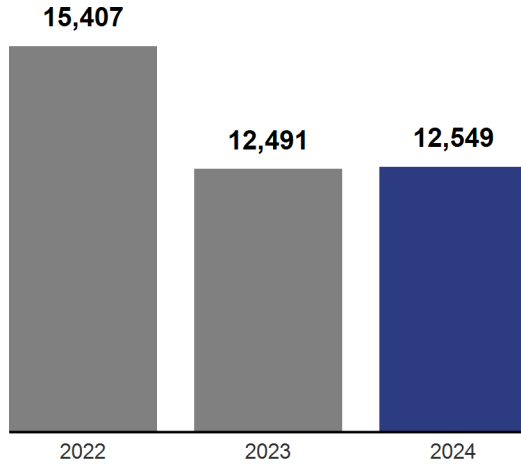
The number of listings that closed during the month.



## October

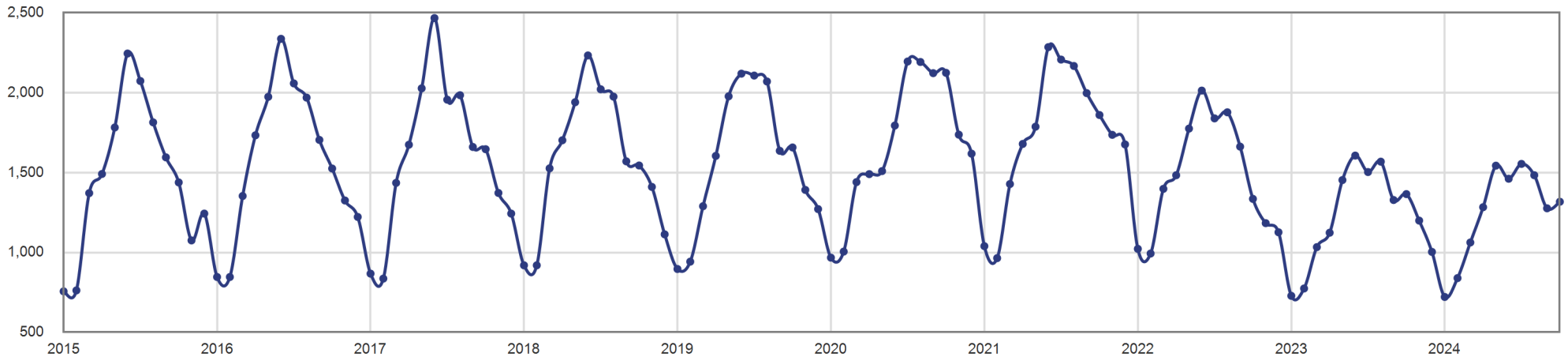


## Year To Date



Month	Prior Year	Current Year	+/-
November	1,184	1,200	+ 1.4%
December	1,127	1,004	- 10.9%
January	729	722	- 1.0%
February	775	840	+ 8.4%
March	1,034	1,063	+ 2.8%
April	1,124	1,284	+ 14.2%
May	1,454	1,544	+ 6.2%
June	1,607	1,462	- 9.0%
July	1,504	1,555	+ 3.4%
August	1,569	1,484	- 5.4%
September	1,329	1,277	- 3.9%
October	1,366	1,318	- 3.5%
<b>12-Month Avg</b>	<b>1,234</b>	<b>1,229</b>	<b>- 0.3%</b>

## Historical Closed Sales

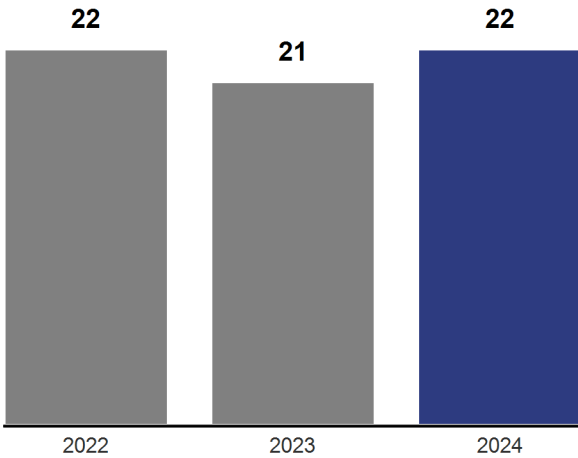


# Days on Market Until Sale - October 2024

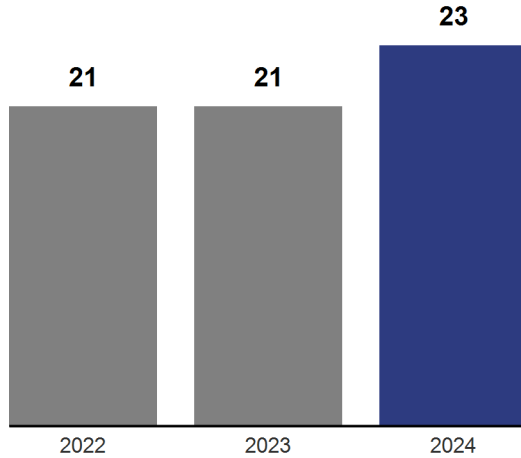
The average Days On Market value for all listings that closed during the month.



## October

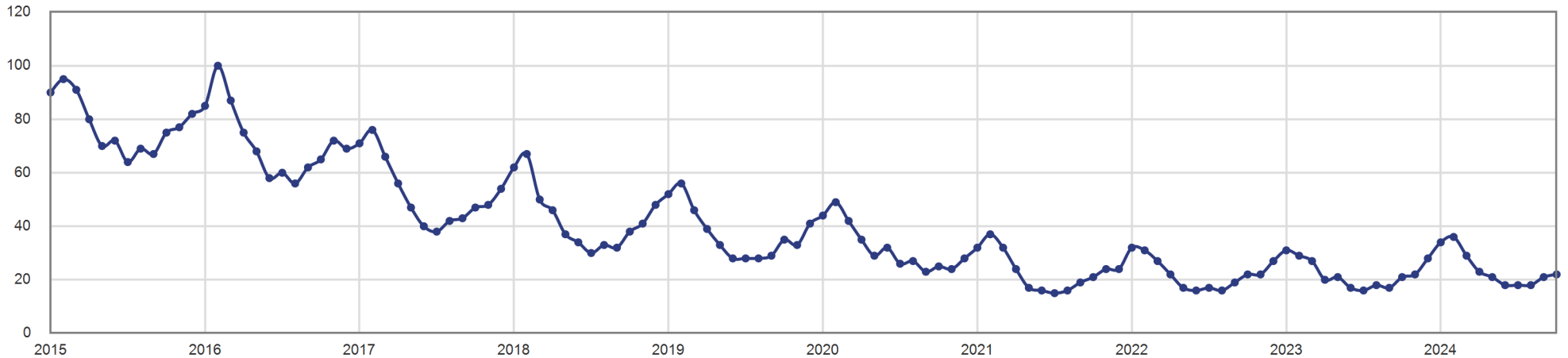


## Year To Date



Month	Prior Year	Current Year	+/-
November	22	22	0.0%
December	27	28	+ 3.7%
January	31	34	+ 9.7%
February	29	36	+ 24.1%
March	27	29	+ 7.4%
April	20	23	+ 15.0%
May	21	21	0.0%
June	17	18	+ 5.9%
July	16	18	+ 12.5%
August	18	18	0.0%
September	17	21	+ 23.5%
October	21	22	+ 4.8%
<b>12-Month Avg</b>	<b>21</b>	<b>23</b>	<b>+ 9.5%</b>

## Historical Days on Market Until Sale

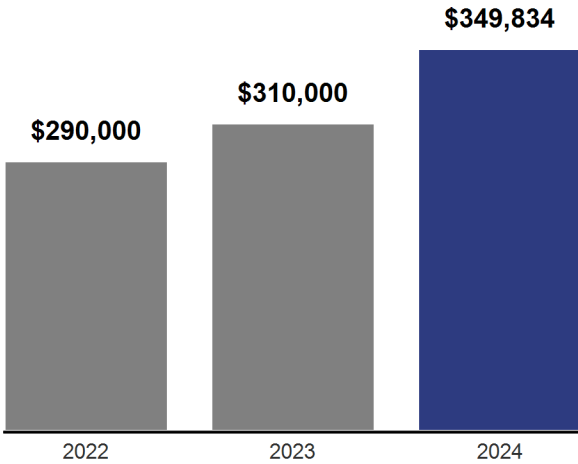


# Median Sales Price - October 2024

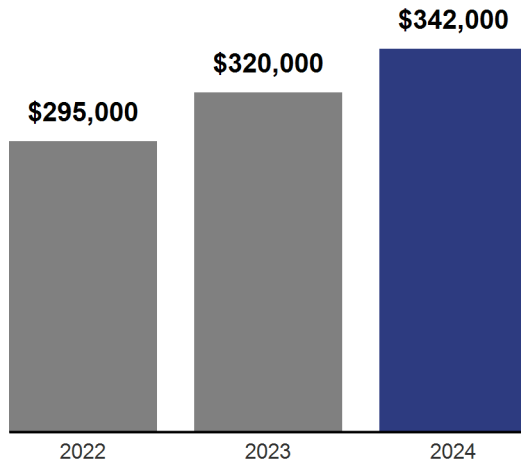
The median sales price of all listings that closed during the month.



## October

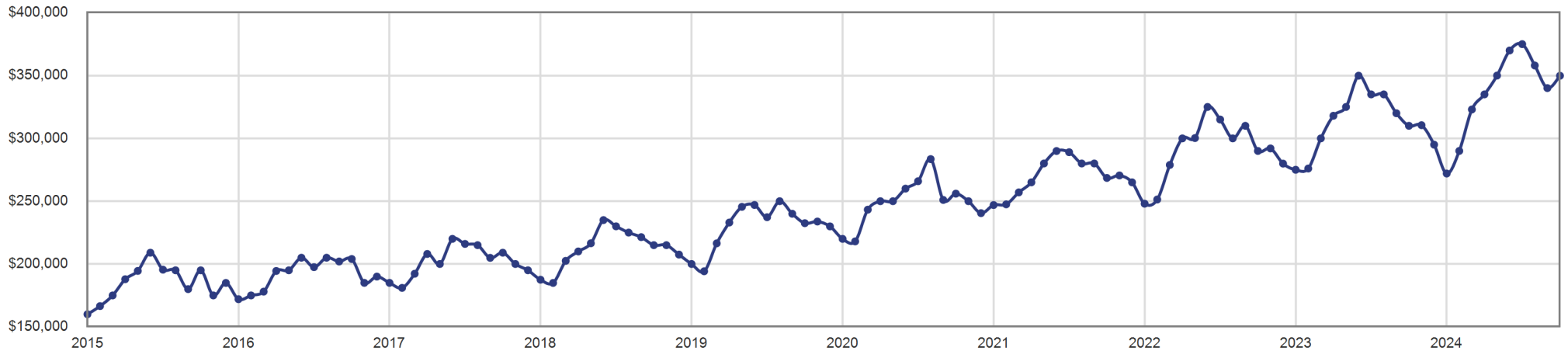


## Year To Date



Month	Prior Year	Current Year	+/-
November	\$292,000	<b>\$310,500</b>	+ 6.3%
December	\$279,900	<b>\$295,000</b>	+ 5.4%
January	\$275,000	<b>\$272,000</b>	- 1.1%
February	\$276,000	<b>\$290,000</b>	+ 5.1%
March	\$300,000	<b>\$323,000</b>	+ 7.7%
April	\$318,000	<b>\$335,000</b>	+ 5.3%
May	\$325,011	<b>\$350,000</b>	+ 7.7%
June	\$349,900	<b>\$369,950</b>	+ 5.7%
July	\$335,000	<b>\$375,000</b>	+ 11.9%
August	\$335,000	<b>\$358,000</b>	+ 6.9%
September	\$320,000	<b>\$340,000</b>	+ 6.3%
October	\$310,000	<b>\$349,834</b>	+ 12.8%
<b>12-Month Med</b>	\$315,000	<b>\$336,000</b>	+ 6.7%

## Historical Median Sales Price

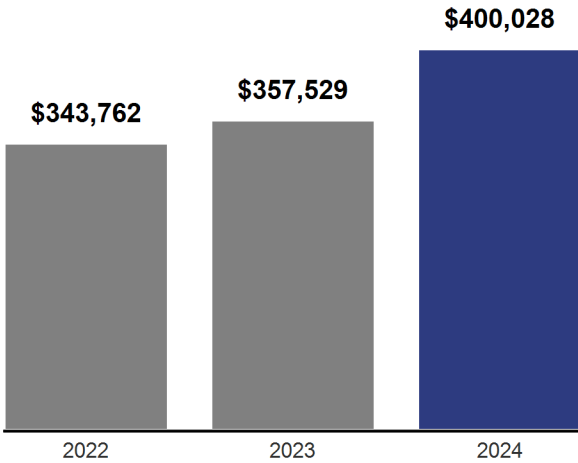


# Average Sales Price - October 2024

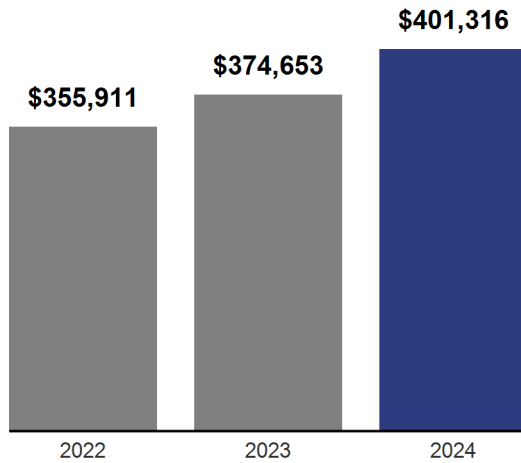
The average sales price of all listings that closed during the month.



## October

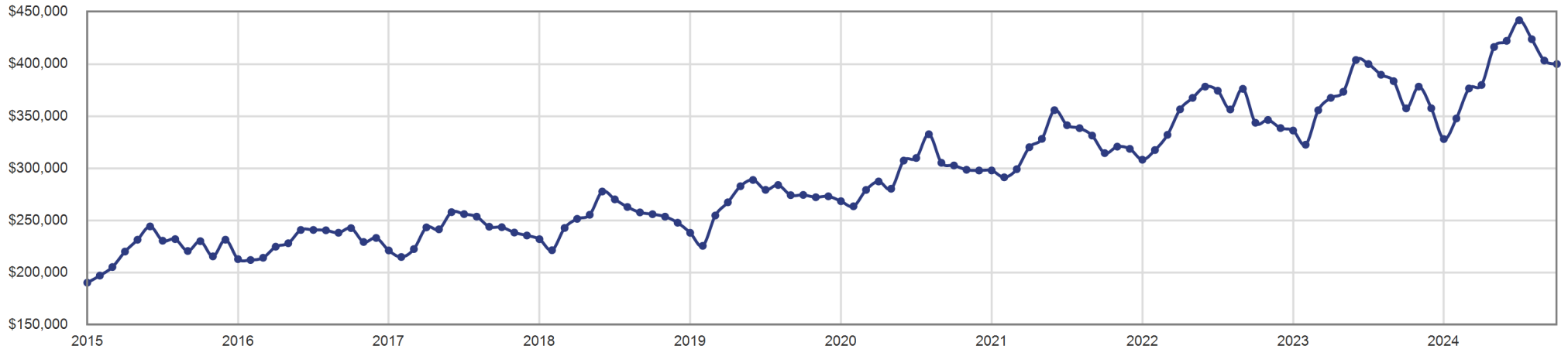


## Year To Date



Month	Prior Year	Current Year	+/-
November	\$346,442	\$378,371	+ 9.2%
December	\$338,668	\$357,662	+ 5.6%
January	\$336,306	\$328,126	- 2.4%
February	\$322,717	\$347,872	+ 7.8%
March	\$355,757	\$376,610	+ 5.9%
April	\$367,634	\$379,966	+ 3.4%
May	\$373,459	\$416,370	+ 11.5%
June	\$403,907	\$422,247	+ 4.5%
July	\$399,999	\$441,986	+ 10.5%
August	\$389,772	\$423,843	+ 8.7%
September	\$383,616	\$403,348	+ 5.1%
October	\$357,529	\$400,028	+ 11.9%
<b>12-Month Avg</b>	<b>\$369,657</b>	<b>\$396,479</b>	<b>+ 7.3%</b>

## Historical Average Sales Price



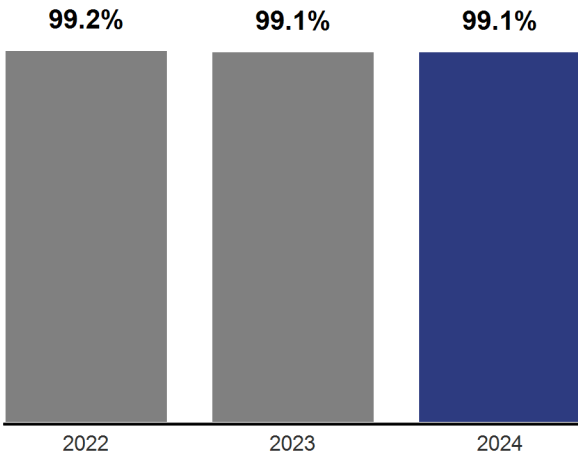


# Percent of Original List Price Received - October 2024

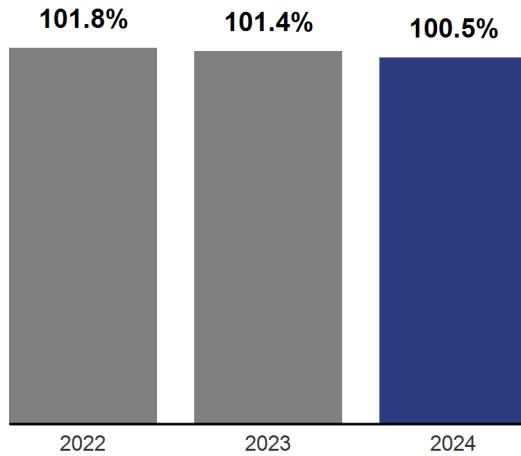
The average sales to original list price ratio for all listings that closed during the month.



## October

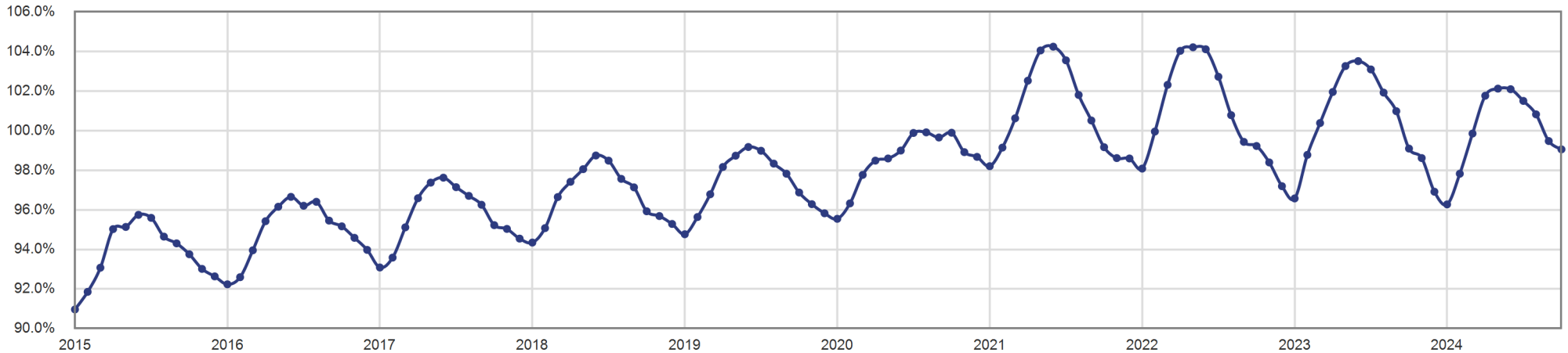


## Year To Date



Month	Prior Year	Current Year	+/-
November	98.4%	98.6%	+ 0.2%
December	97.2%	96.9%	- 0.3%
January	96.6%	96.3%	- 0.3%
February	98.8%	97.8%	- 1.0%
March	100.4%	99.9%	- 0.5%
April	102.0%	101.8%	- 0.2%
May	103.3%	102.1%	- 1.1%
June	103.5%	102.1%	- 1.4%
July	103.1%	101.5%	- 1.5%
August	101.9%	100.8%	- 1.1%
September	101.0%	99.5%	- 1.5%
October	99.1%	99.1%	0.0%
<b>12-Month Avg</b>	<b>100.8%</b>	<b>100.1%</b>	<b>- 0.8%</b>

## Historical Percent of Original List Price Received

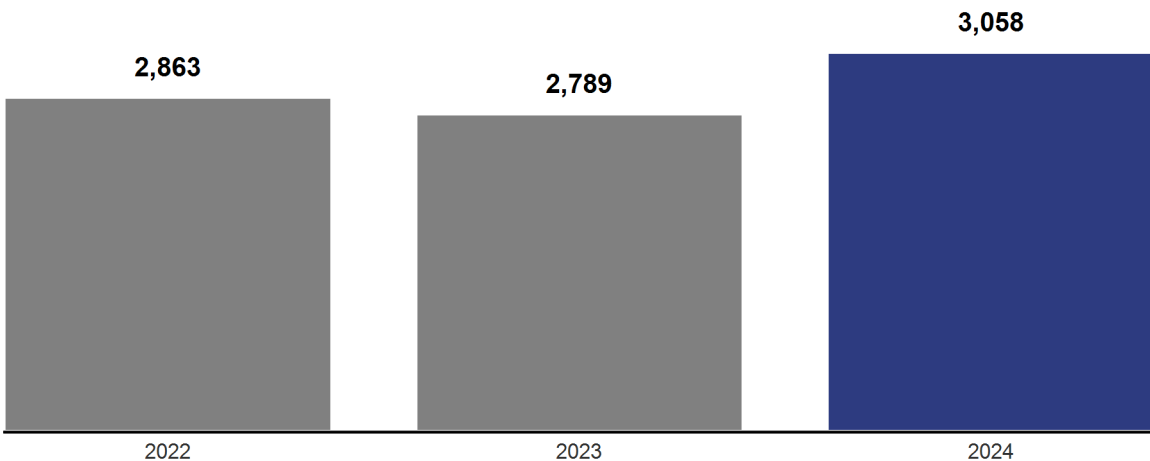


# Inventory of Homes for Sale - October 2024

The number of listings that are in Active status at the end of the month.

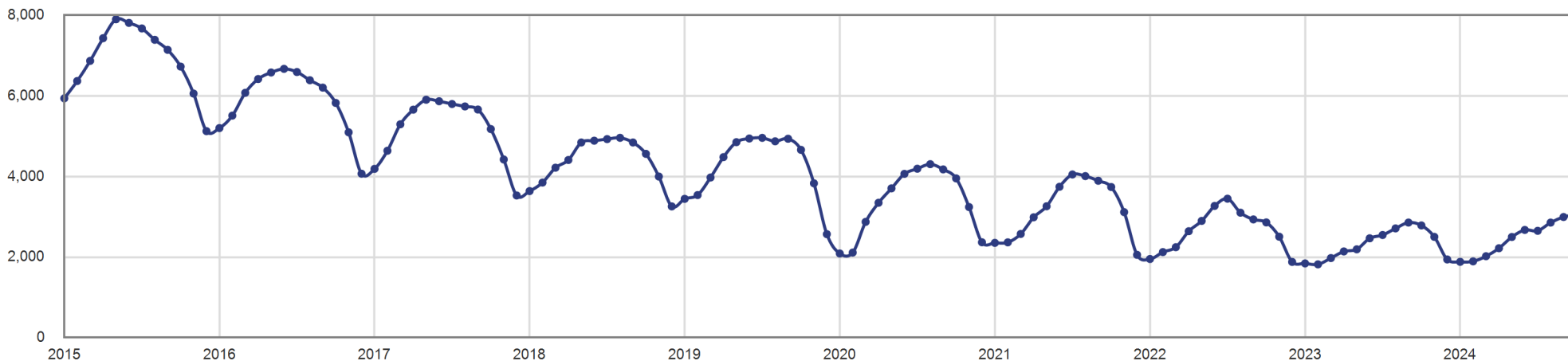


## October



Month	Prior Year	Current Year	+/-
November	2,509	2,505	- 0.2%
December	1,883	1,944	+ 3.2%
January	1,846	1,885	+ 2.1%
February	1,823	1,897	+ 4.1%
March	1,979	2,025	+ 2.3%
April	2,143	2,223	+ 3.7%
May	2,196	2,502	+ 13.9%
June	2,469	2,677	+ 8.4%
July	2,551	2,655	+ 4.1%
August	2,715	2,859	+ 5.3%
September	2,860	2,998	+ 4.8%
October	2,789	3,058	+ 9.6%
12-Month Avg	2,314	2,436	+ 5.3%

## Historical Inventory of Homes for Sale

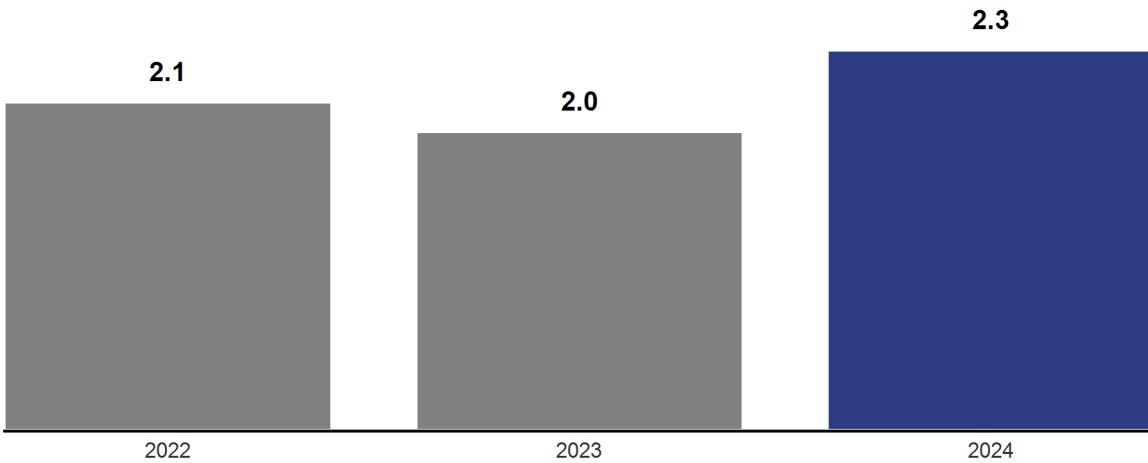


# Months Supply of Inventory - October 2024

The number of active listings at the end of the month divided by the number of closed listings during the month.

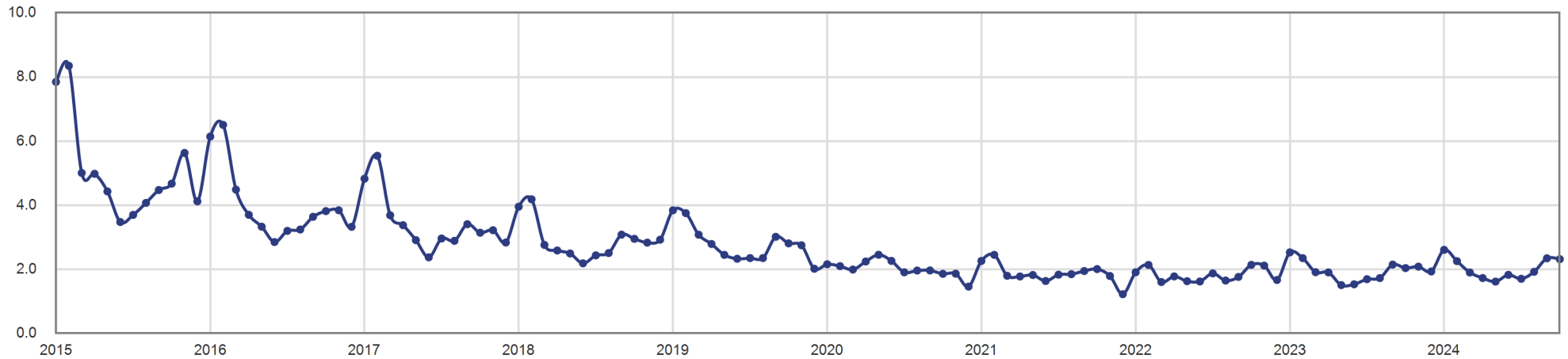


## October



Month	Prior Year	Current Year	+/-
November	2.1	2.1	- 1.5%
December	1.7	1.9	+ 15.9%
January	2.5	2.6	+ 3.1%
February	2.4	2.3	- 4.0%
March	1.9	1.9	- 0.5%
April	1.9	1.7	- 9.2%
May	1.5	1.6	+ 7.3%
June	1.5	1.8	+ 19.2%
July	1.7	1.7	+ 0.7%
August	1.7	1.9	+ 11.3%
September	2.2	2.3	+ 9.1%
October	2.0	2.3	+ 13.6%
12-Month Avg	1.9	2.0	+ 4.8%

## Historical Months Supply of Inventory



Filter	Selected Value(s)
County	Milwaukee, Ozaukee, Washington, Waukesha
City	All
Zip	All
Sq Ft Range	All
Dwelling Type	[Single Family Residence], [Townhouse/Condo]
Price Range	All