

Market Overview - January 2024

Key market metrics for the current month and year-to-date figures



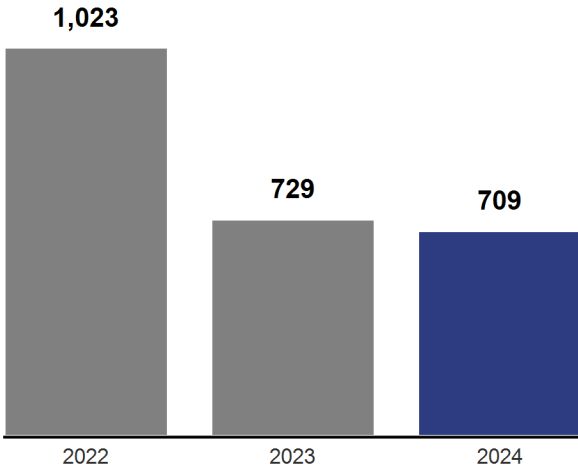
Key Metrics	Historical Sparklines	1-2023	1-2024	+/-	YTD 2023	YTD 2024	+/-
New Listings		955	1,004	+ 5.1%	955	1,004	+ 5.1%
Pending Sales		346	402	+ 16.2%	--	--	--
Closed Sales		729	709	- 2.7%	729	709	- 2.7%
Days on Market Until Sale		31	34	+ 9.7%	31	34	+ 9.7%
Median Sales Price		\$275,000	\$271,500	- 1.3%	\$275,000	\$271,500	- 1.3%
Average Sales Price		\$336,306	\$328,745	- 2.3%	\$336,306	\$328,745	- 2.3%
Percent of Original List Price Received		96.6%	96.3%	- 0.3%	96.6%	96.3%	- 0.3%
Inventory of Homes for Sale		1,847	1,882	+ 1.9%	--	--	--
Months Supply of Inventory		2.5	2.7	+ 4.8%	--	--	--

Closed Sales - January 2024

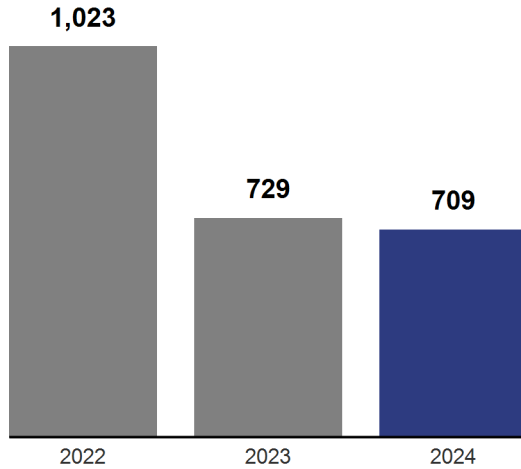
The number of listings that closed during the month.



January

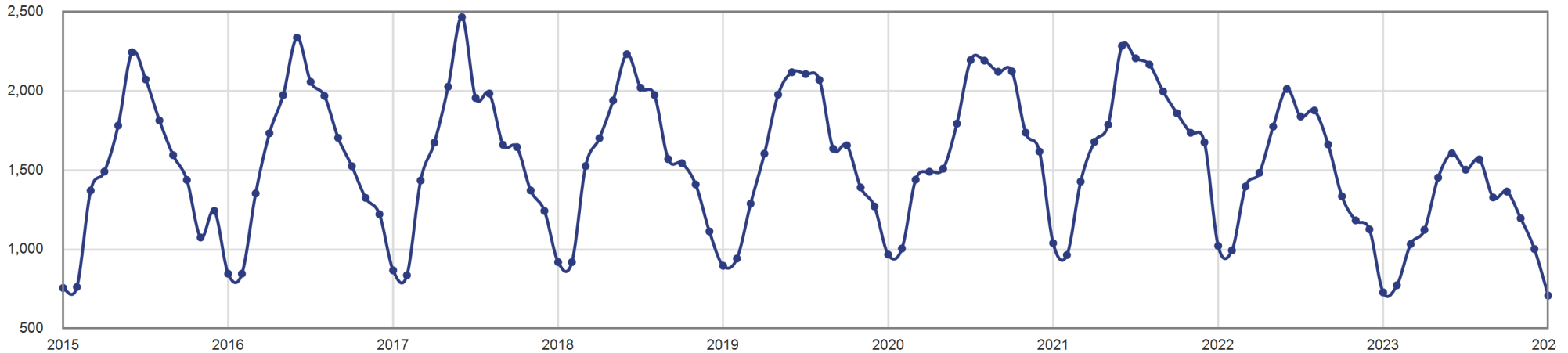


Year To Date



Month	Prior Year	Current Year	+/-
February	994	774	- 22.1%
March	1,398	1,034	- 26.0%
April	1,484	1,124	- 24.3%
May	1,776	1,454	- 18.1%
June	2,014	1,607	- 20.2%
July	1,840	1,504	- 18.3%
August	1,878	1,569	- 16.5%
September	1,663	1,329	- 20.1%
October	1,336	1,366	+ 2.2%
November	1,184	1,197	+ 1.1%
December	1,127	1,003	- 11.0%
January	729	709	- 2.7%
12-Month Avg	1,452	1,223	- 15.8%

Historical Closed Sales



Monthly Local Market - January 2024

A research tool provided by Metro MLS



Filters

Counties: Ozaukee
 Cities: Mequon, Thiensville
 Zip Codes: All
 Map Shapes: N/A
 Dwelling Types: Single Family Residence, Townhouse/Condo
 Sq. Ft. Ranges: All
 Price Ranges: All

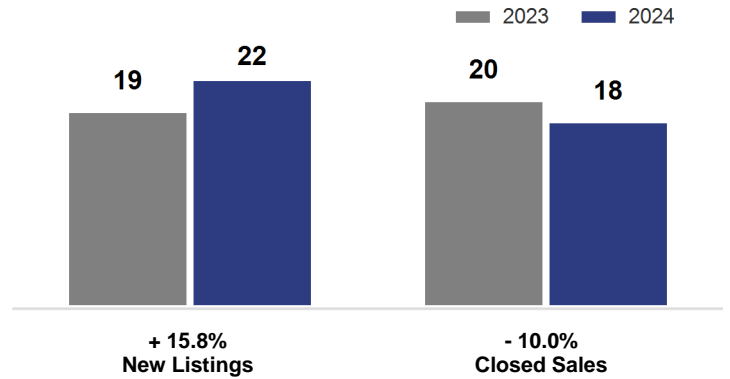
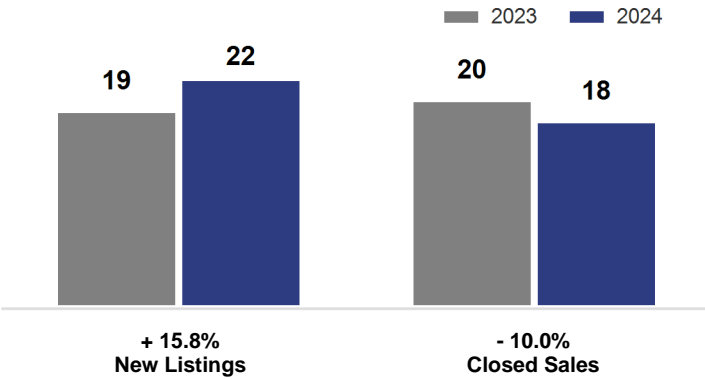
+ 15.8 %	- 10.0 %	+ 51.7 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

Metric	January			Year to Date		
	2023	2024	+/-	2023	2024	+/-
New Listings	19	22	+ 15.8%	19	22	+ 15.8%
Closed Sales	20	18	- 10.0%	20	18	- 10.0%
Median Sales Price*	\$413,500	\$627,450	+ 51.7%	\$413,500	\$627,450	+ 51.7%
Percent of Original List Price Received*	93.8%	94.9%	+ 1.2%	93.8%	94.9%	+ 1.2%
Days on Market Until Sale	32	41	+ 28.1%	32	41	+ 28.1%
Inventory - Single Family Residence	33	34	+ 3.0%	--	--	--
Inventory - Townhouse/Condo	10	19	+ 90.0%	--	--	--

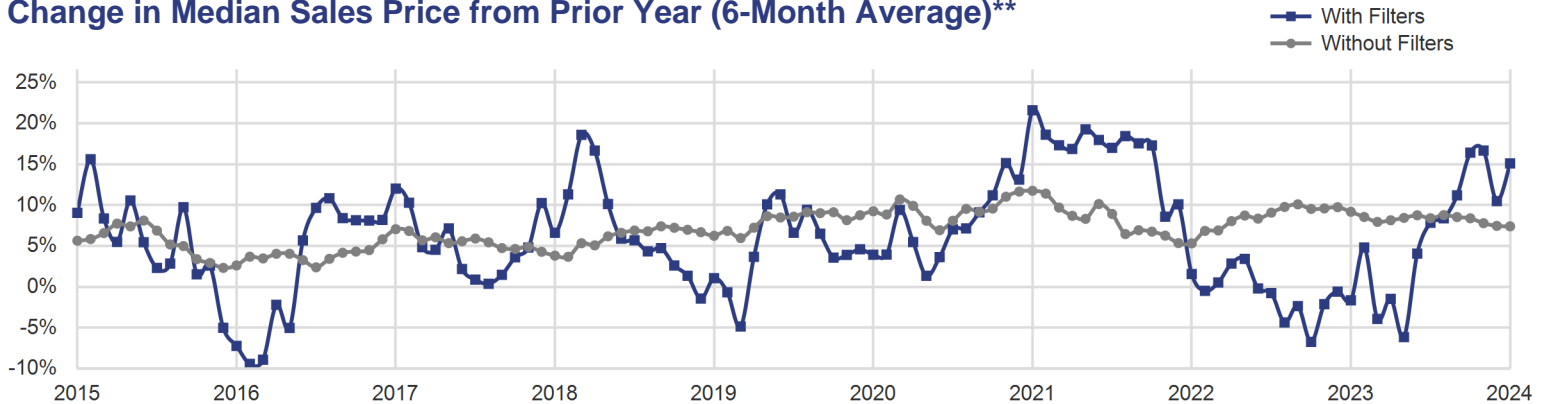
*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

January

Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 9, 2024.

Monthly Local Market - January 2024

A research tool provided by Metro MLS



Filters

Counties: Milwaukee, Ozaukee
Cities: Bayside, Bayside, Brown Deer, Fox Point... + 3 More
Zip Codes: All
Map Shapes: N/A
Dwelling Types: Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges: All
Price Ranges: All

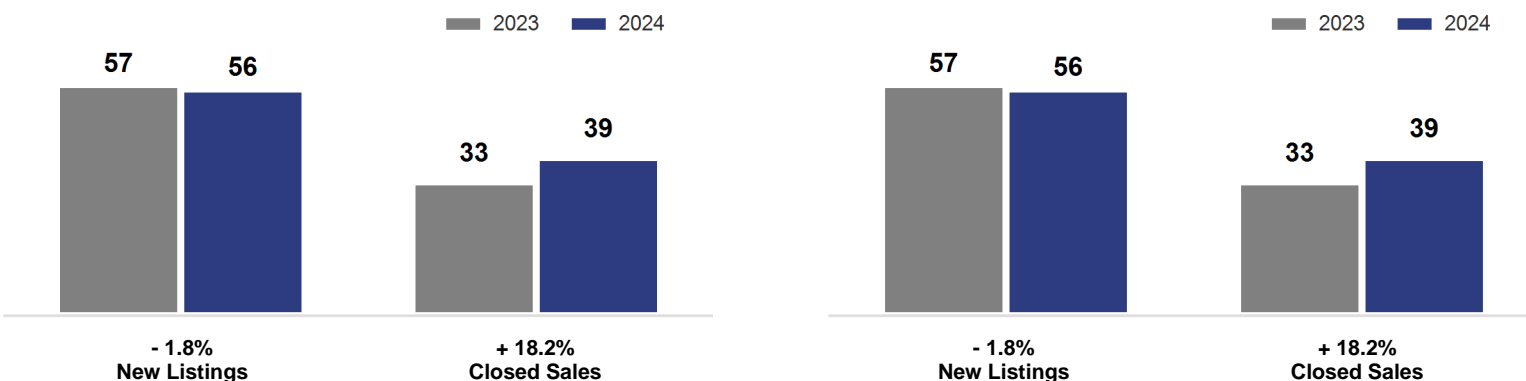
- 1.8 %	+ 18.2 %	+ 24.0 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

Metric	January			Year to Date		
	2023	2024	+/-	2023	2024	+/-
New Listings	57	56	- 1.8%	57	56	- 1.8%
Closed Sales	33	39	+ 18.2%	33	39	+ 18.2%
Median Sales Price*	\$266,000	\$329,900	+ 24.0%	\$266,000	\$329,900	+ 24.0%
Percent of Original List Price Received*	95.9%	95.3%	- 0.7%	95.9%	95.3%	- 0.7%
Days on Market Until Sale	33	32	- 3.0%	33	32	- 3.0%
Inventory - Single Family Residence	62	64	+ 3.2%	--	--	--
Inventory - Townhouse/Condo	22	14	- 36.4%	--	--	--

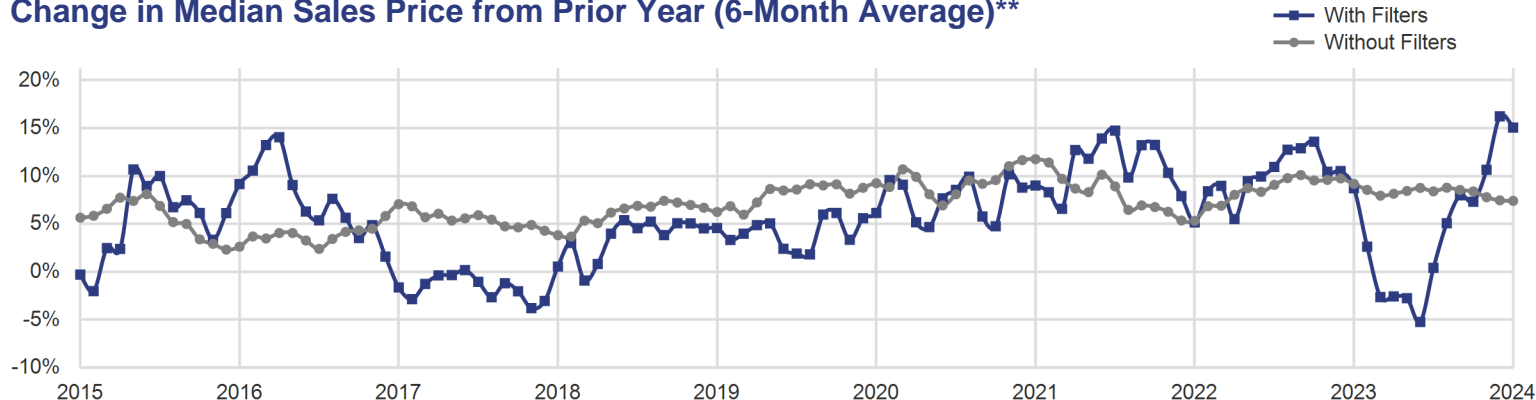
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Year to Date



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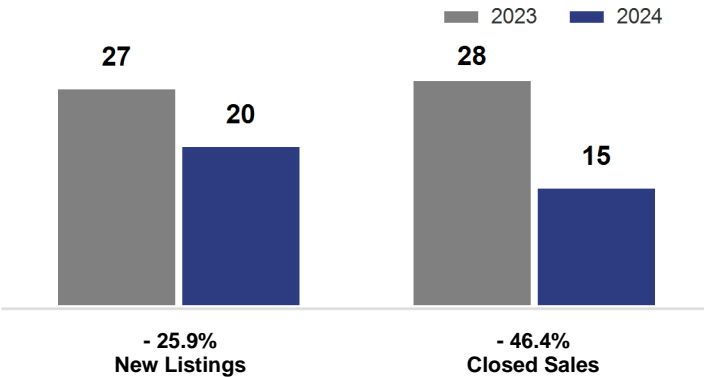
Counties: Milwaukee
 Cities: Wauwatosa
 Zip Codes: All
 Map Shapes: N/A
 Dwelling Types: Single Family Residence, Townhouse/Condo
 Sq. Ft. Ranges: All
 Price Ranges: All

- 25.9 %	- 46.4 %	+ 21.5 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

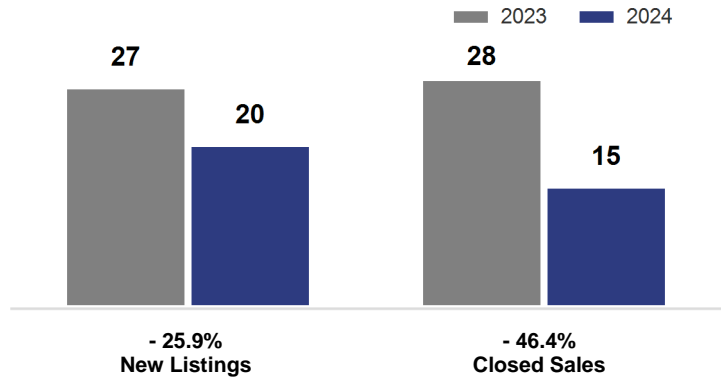
Metric	January			Year to Date		
	2023	2024	+/-	2023	2024	+/-
New Listings	27	20	- 25.9%	27	20	- 25.9%
Closed Sales	28	15	- 46.4%	28	15	- 46.4%
Median Sales Price*	\$267,500	\$325,000	+ 21.5%	\$267,500	\$325,000	+ 21.5%
Percent of Original List Price Received*	95.9%	97.9%	+ 2.1%	95.9%	97.9%	+ 2.1%
Days on Market Until Sale	29	27	- 6.9%	29	27	- 6.9%
Inventory - Single Family Residence	28	32	+ 14.3%	--	--	--
Inventory - Townhouse/Condo	1	4	+ 300.0%	--	--	--

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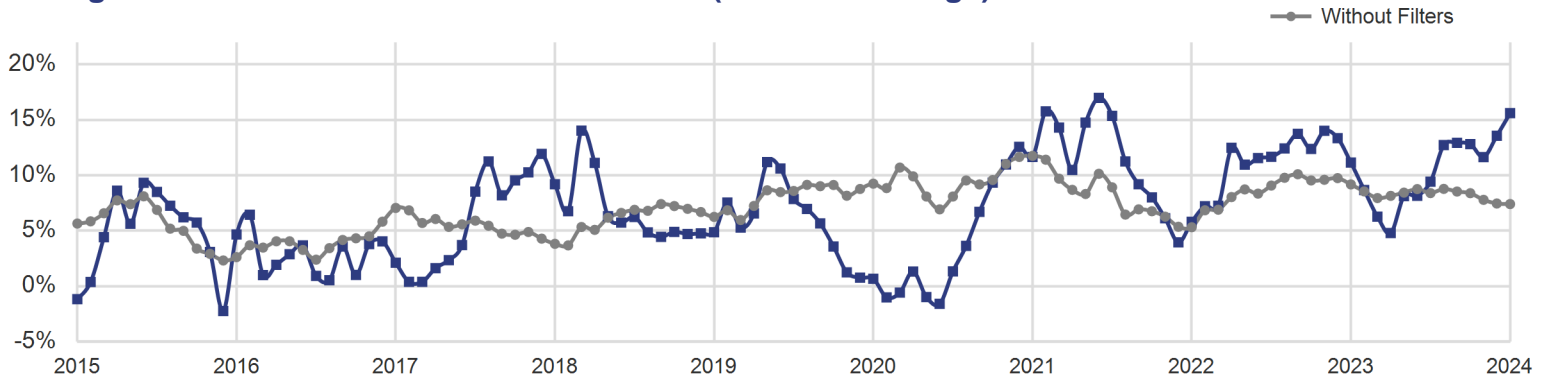
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