

Table of Contents

Market Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of Original List Price Received	9
Inventory of Homes for Sale	10
Months Supply of Inventory	11

Quick Facts

- 5.0%	+ 6.2%	+ 5.0%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

Market Overview - September 2024

Key market metrics for the current month and year-to-date figures



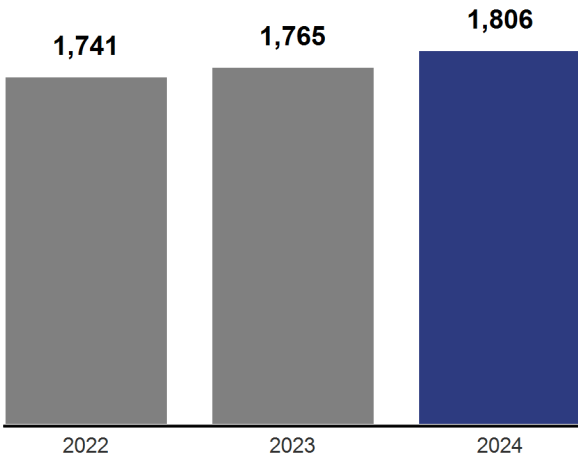
Key Metrics	Historical Sparklines	9-2023	9-2024	+/-	YTD 2023	YTD 2024	+/-
New Listings		1,765	1,806	+ 2.3%	14,126	14,763	+ 4.5%
Pending Sales		445	404	- 9.2%	--	--	--
Closed Sales		1,329	1,262	- 5.0%	11,125	11,208	+ 0.8%
Days on Market Until Sale		17	21	+ 23.5%	21	23	+ 9.5%
Median Sales Price		\$320,000	\$339,950	+ 6.2%	\$320,500	\$340,000	+ 6.1%
Average Sales Price		\$383,616	\$403,742	+ 5.3%	\$376,756	\$401,472	+ 6.6%
Percent of Original List Price Received		101.0%	99.5%	- 1.5%	101.7%	100.6%	- 1.0%
Inventory of Homes for Sale		2,861	3,004	+ 5.0%	--	--	--
Months Supply of Inventory		2.2	2.4	+ 10.6%	--	--	--

New Listings - September 2024

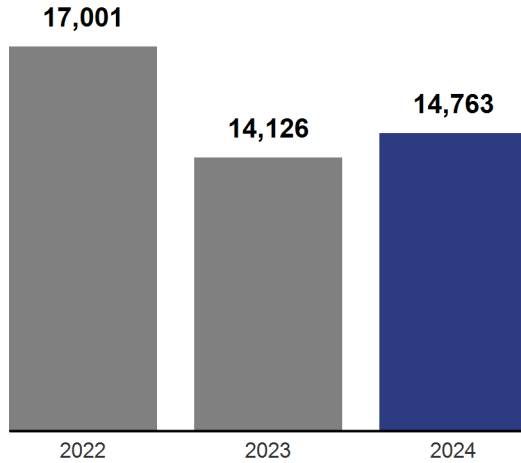
The number of listings that are new during the month.



September

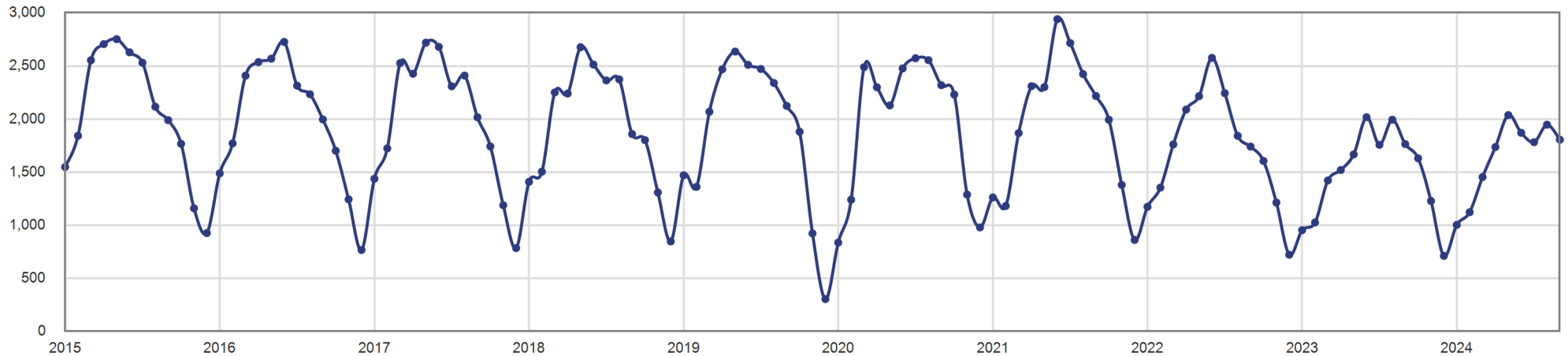


Year To Date



Month	Prior Year	Current Year	+/-
October	1,606	1,631	+ 1.6%
November	1,214	1,229	+ 1.2%
December	723	712	- 1.5%
January	954	1,004	+ 5.2%
February	1,027	1,123	+ 9.3%
March	1,422	1,454	+ 2.3%
April	1,521	1,737	+ 14.2%
May	1,667	2,038	+ 22.3%
June	2,018	1,871	- 7.3%
July	1,758	1,783	+ 1.4%
August	1,994	1,947	- 2.4%
September	1,765	1,806	+ 2.3%
12-Month Avg	1,472	1,528	+ 3.8%

Historical New Listings

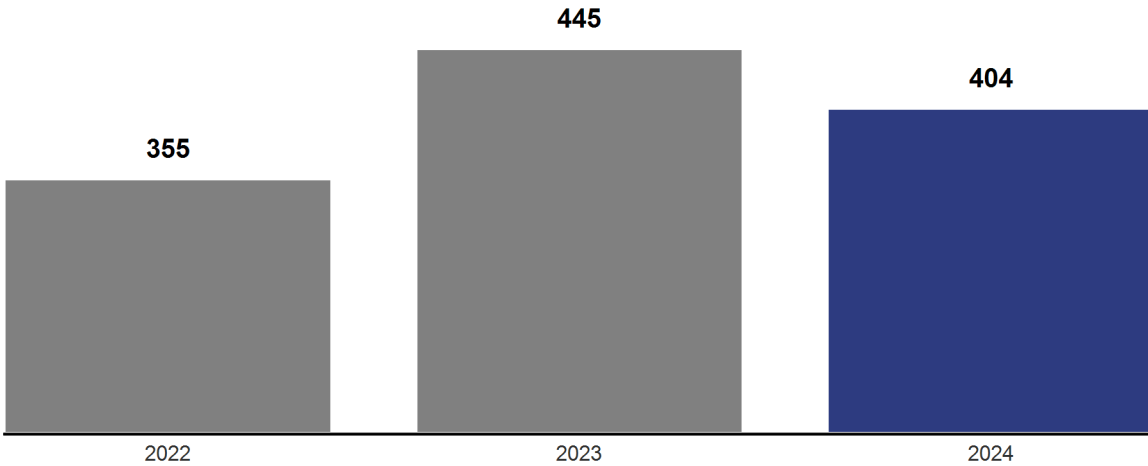


Pending Sales - September 2024

The number of listings that are Under Contract at the end of the month.

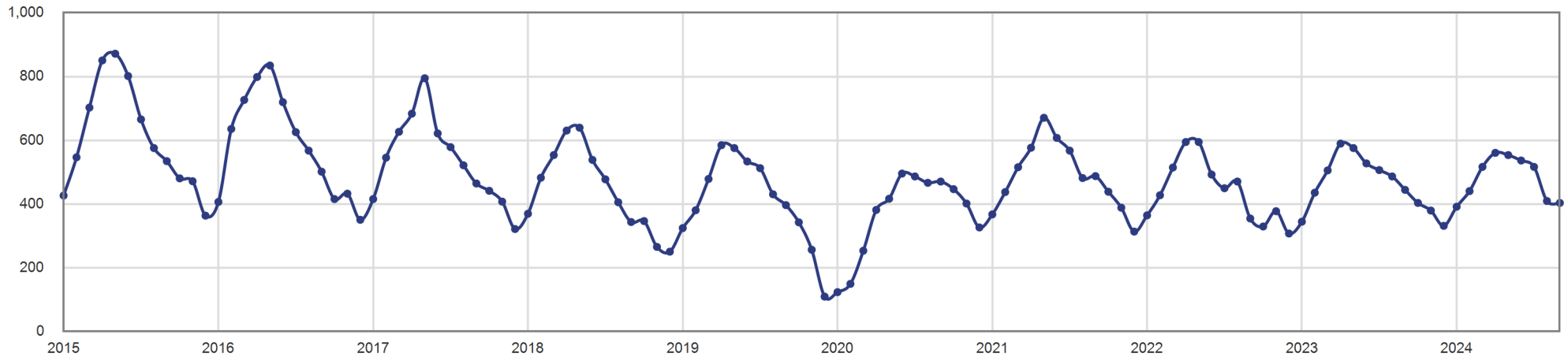


September



Month	Prior Year	Current Year	+/-
October	330	404	+ 22.4%
November	378	380	+ 0.5%
December	308	332	+ 7.8%
January	345	392	+ 13.6%
February	436	441	+ 1.1%
March	506	517	+ 2.2%
April	590	561	- 4.9%
May	576	554	- 3.8%
June	528	537	+ 1.7%
July	507	517	+ 2.0%
August	487	410	- 15.8%
September	445	404	- 9.2%
12-Month Avg	453	454	+ 0.2%

Historical Pending Sales

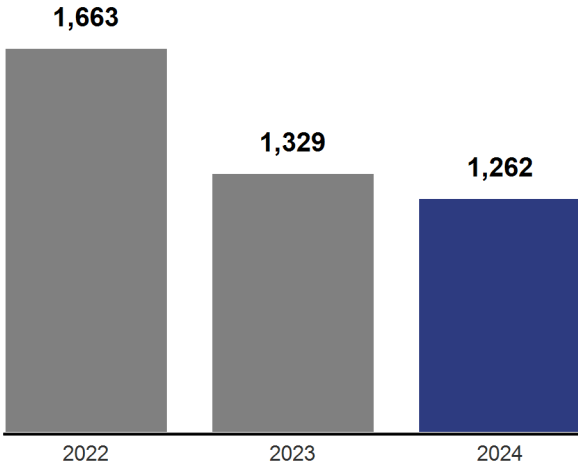


Closed Sales - September 2024

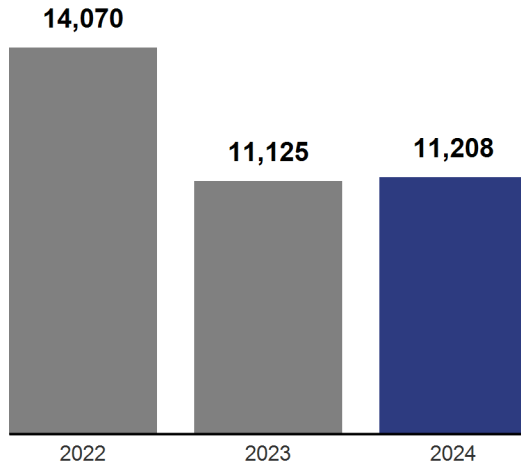
The number of listings that closed during the month.



September

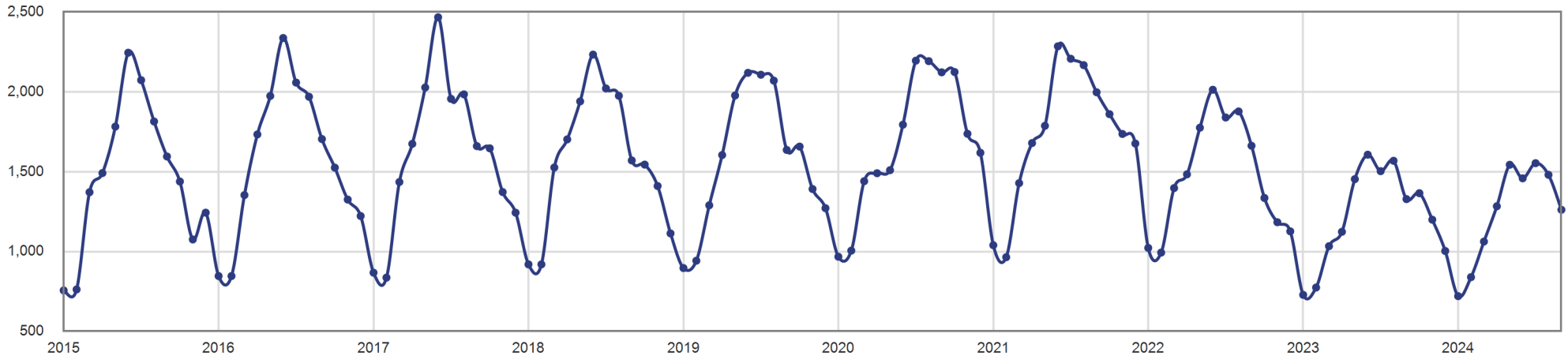


Year To Date



Month	Prior Year	Current Year	+/-
October	1,336	1,366	+ 2.2%
November	1,184	1,200	+ 1.4%
December	1,127	1,004	- 10.9%
January	729	721	- 1.1%
February	775	840	+ 8.4%
March	1,034	1,063	+ 2.8%
April	1,124	1,284	+ 14.2%
May	1,454	1,544	+ 6.2%
June	1,607	1,459	- 9.2%
July	1,504	1,554	+ 3.3%
August	1,569	1,481	- 5.6%
September	1,329	1,262	- 5.0%
12-Month Avg	1,231	1,232	0.0%

Historical Closed Sales

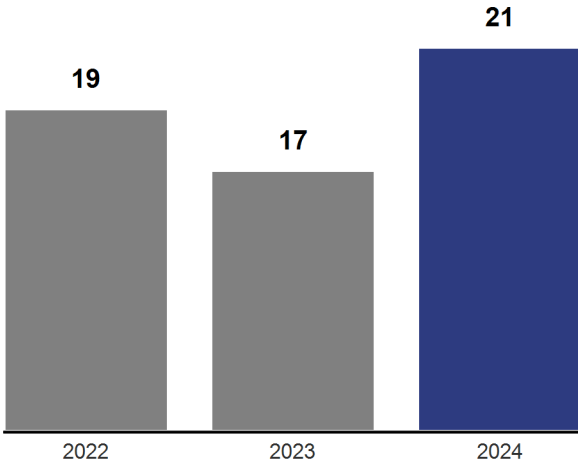


Days on Market Until Sale - September 2024

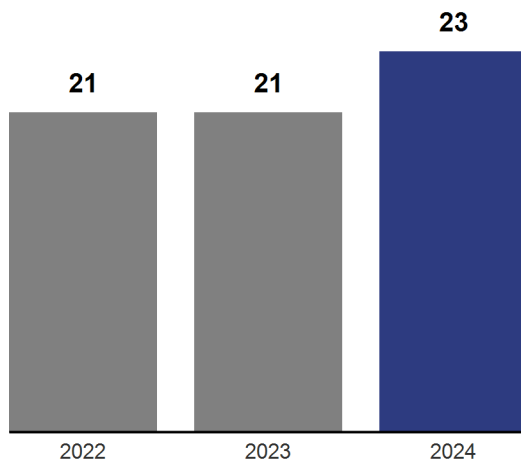
The average Days On Market value for all listings that closed during the month.



September

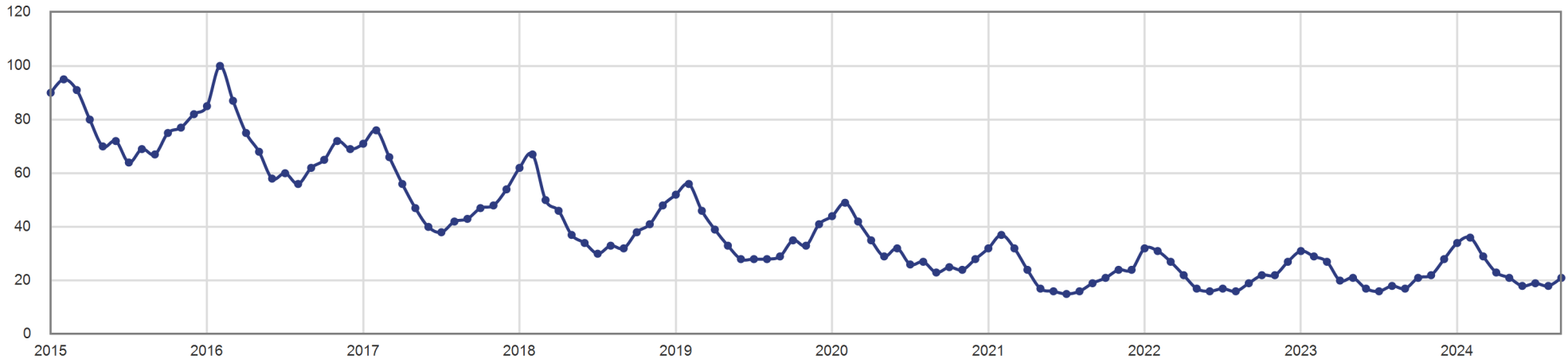


Year To Date



Month	Prior Year	Current Year	+/-
October	22	21	- 4.5%
November	22	22	0.0%
December	27	28	+ 3.7%
January	31	34	+ 9.7%
February	29	36	+ 24.1%
March	27	29	+ 7.4%
April	20	23	+ 15.0%
May	21	21	0.0%
June	17	18	+ 5.9%
July	16	19	+ 18.8%
August	18	18	0.0%
September	17	21	+ 23.5%
12-Month Avg	21	23	+ 9.5%

Historical Days on Market Until Sale

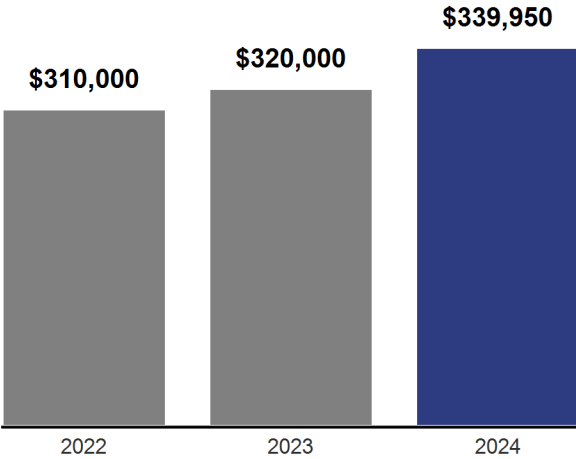


Median Sales Price - September 2024

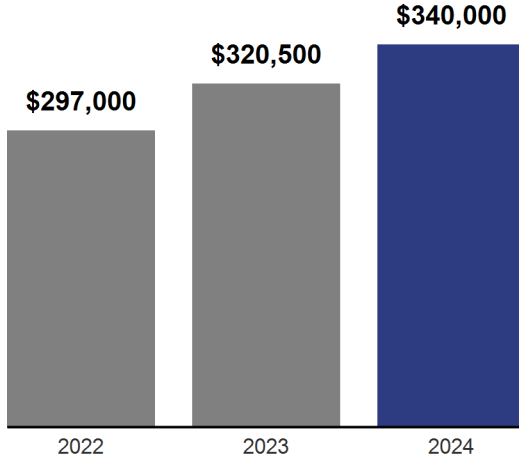
The median sales price of all listings that closed during the month.



September

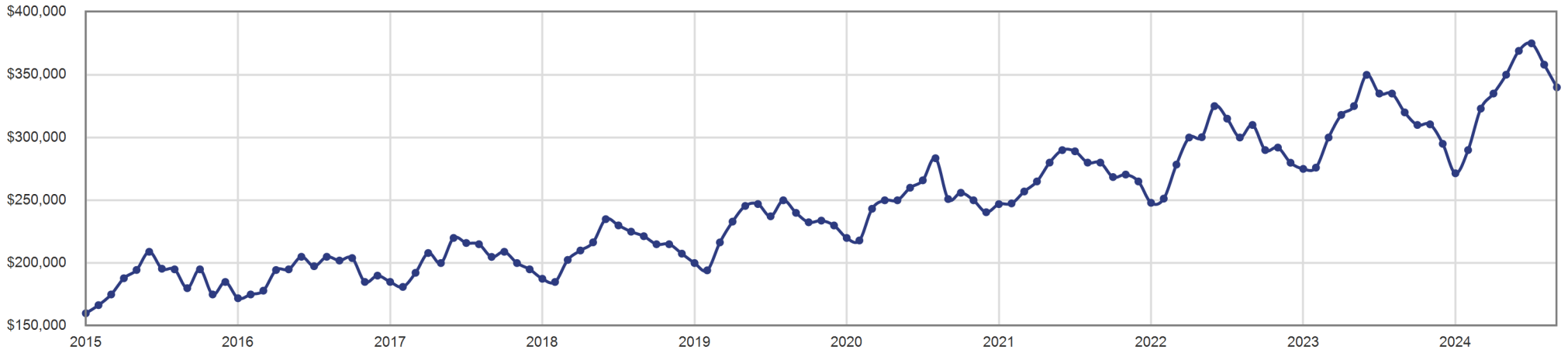


Year To Date



Month	Prior Year	Current Year	+/-
October	\$290,000	\$310,000	+ 6.9%
November	\$292,000	\$310,500	+ 6.3%
December	\$279,900	\$295,000	+ 5.4%
January	\$275,000	\$271,500	- 1.3%
February	\$276,000	\$290,000	+ 5.1%
March	\$300,000	\$323,000	+ 7.7%
April	\$318,000	\$335,000	+ 5.3%
May	\$325,011	\$350,000	+ 7.7%
June	\$349,900	\$369,000	+ 5.5%
July	\$335,000	\$375,000	+ 11.9%
August	\$335,000	\$358,000	+ 6.9%
September	\$320,000	\$339,950	+ 6.2%
12-Month Med	\$311,850	\$333,000	+ 6.8%

Historical Median Sales Price

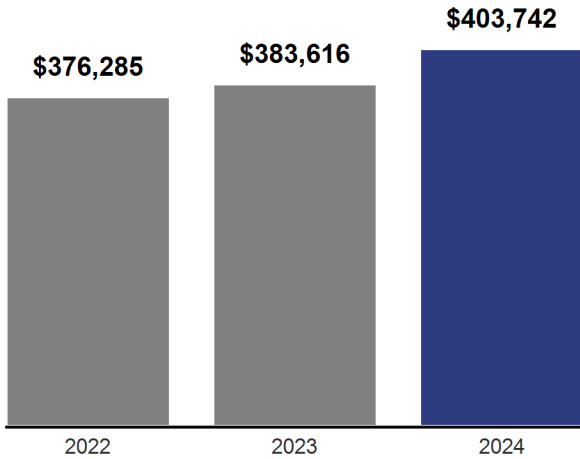


Average Sales Price - September 2024

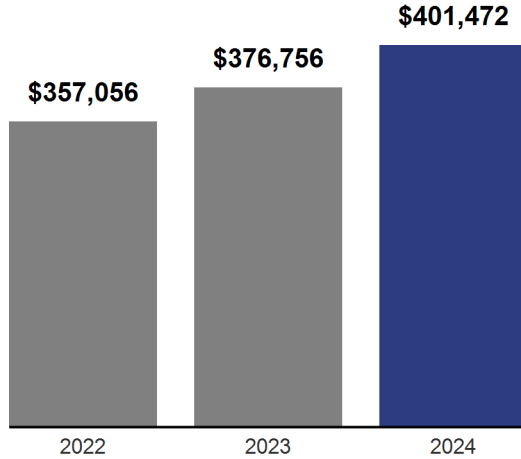
The average sales price of all listings that closed during the month.



September

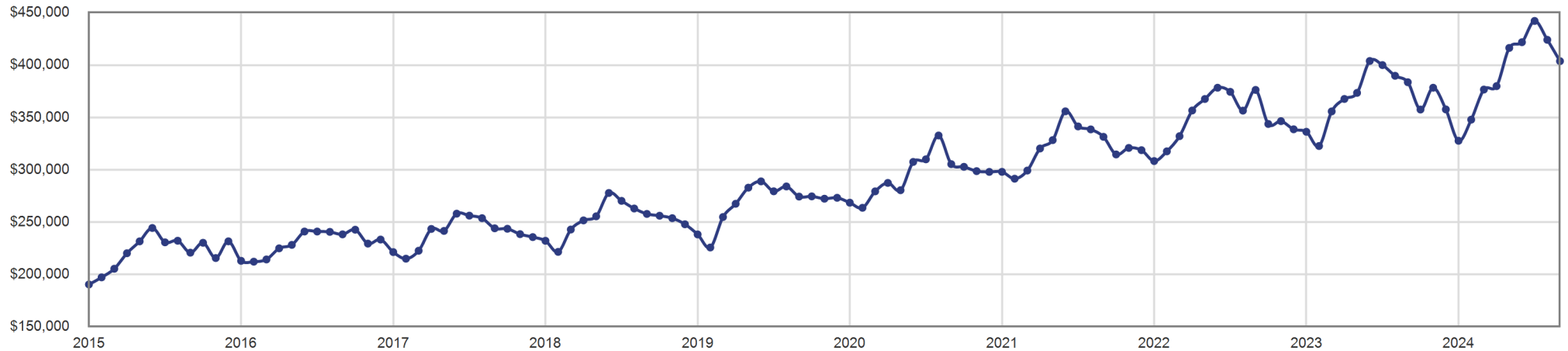


Year To Date



Month	Prior Year	Current Year	+/-
October	\$343,762	\$357,529	+ 4.0%
November	\$346,442	\$378,371	+ 9.2%
December	\$338,668	\$357,662	+ 5.6%
January	\$336,306	\$327,708	- 2.6%
February	\$322,717	\$347,872	+ 7.8%
March	\$355,757	\$376,610	+ 5.9%
April	\$367,634	\$379,888	+ 3.3%
May	\$373,459	\$416,370	+ 11.5%
June	\$403,907	\$421,844	+ 4.4%
July	\$399,999	\$442,155	+ 10.5%
August	\$389,772	\$424,115	+ 8.8%
September	\$383,616	\$403,742	+ 5.2%
12-Month Avg	\$368,436	\$392,558	+ 6.5%

Historical Average Sales Price

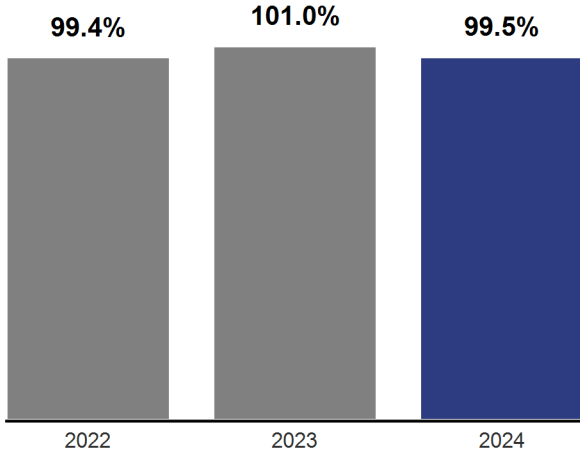


Percent of Original List Price Received - September 2024

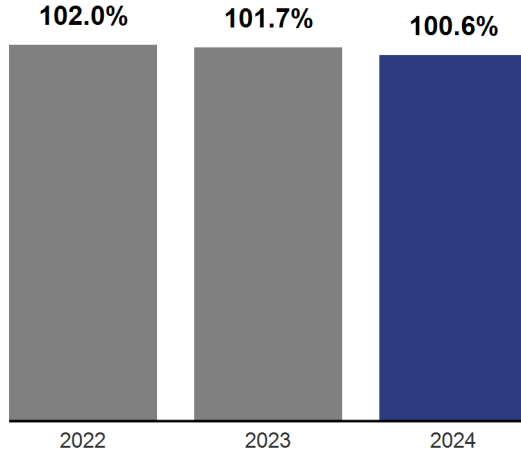


The average sales to original list price ratio for all listings that closed during the month.

September

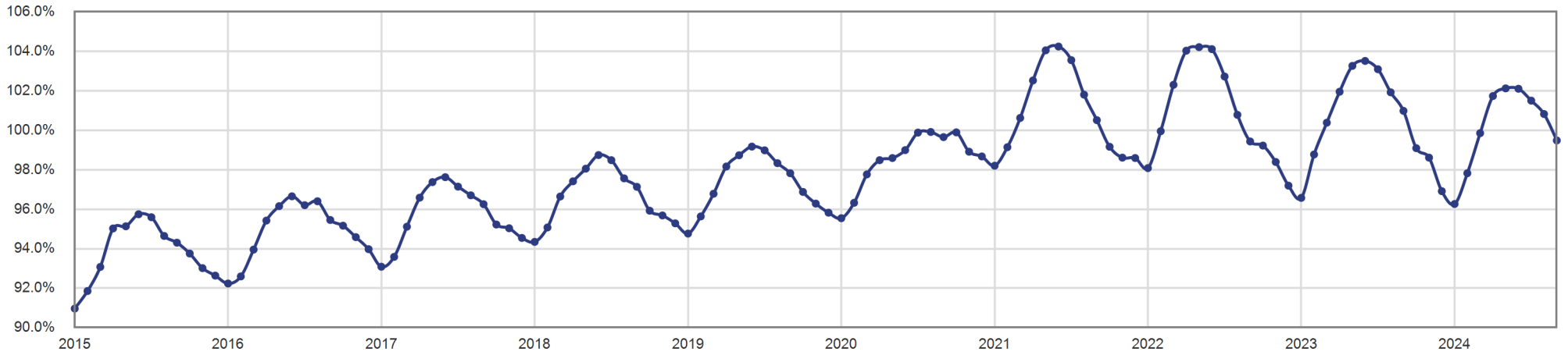


Year To Date



Month	Prior Year	Current Year	+/-
October	99.2%	99.1%	- 0.1%
November	98.4%	98.6%	+ 0.2%
December	97.2%	96.9%	- 0.3%
January	96.6%	96.3%	- 0.3%
February	98.8%	97.8%	- 1.0%
March	100.4%	99.9%	- 0.5%
April	102.0%	101.7%	- 0.2%
May	103.3%	102.1%	- 1.1%
June	103.5%	102.1%	- 1.4%
July	103.1%	101.5%	- 1.5%
August	101.9%	100.8%	- 1.1%
September	101.0%	99.5%	- 1.5%
12-Month Avg	100.9%	100.1%	- 0.8%

Historical Percent of Original List Price Received

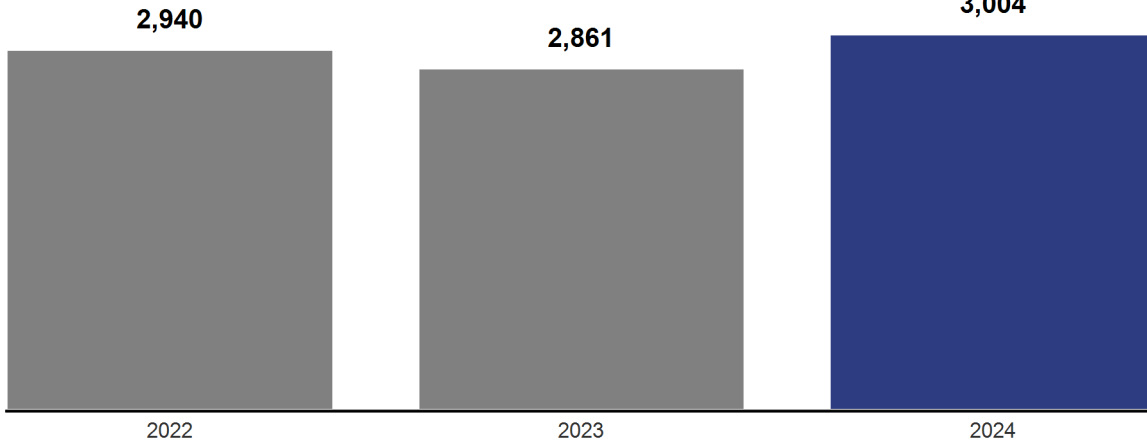


Inventory of Homes for Sale - September 2024

The number of listings that are in Active status at the end of the month.

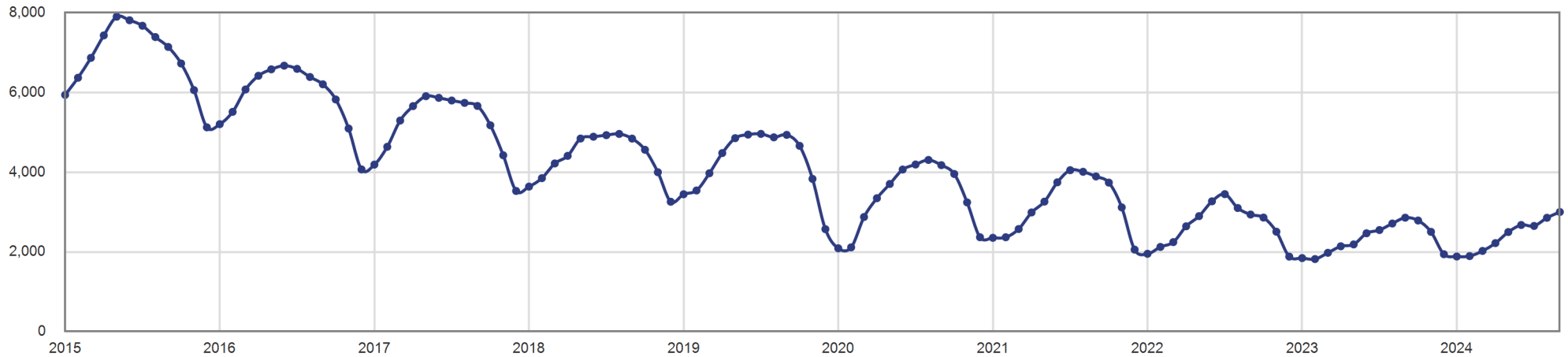


September



Month	Prior Year	Current Year	+/-
October	2,864	2,790	- 2.6%
November	2,510	2,506	- 0.2%
December	1,884	1,944	+ 3.2%
January	1,847	1,887	+ 2.2%
February	1,823	1,897	+ 4.1%
March	1,980	2,027	+ 2.4%
April	2,144	2,223	+ 3.7%
May	2,190	2,501	+ 14.2%
June	2,470	2,678	+ 8.4%
July	2,551	2,654	+ 4.0%
August	2,715	2,858	+ 5.3%
September	2,861	3,004	+ 5.0%
12-Month Avg	2,320	2,414	+ 4.1%

Historical Inventory of Homes for Sale

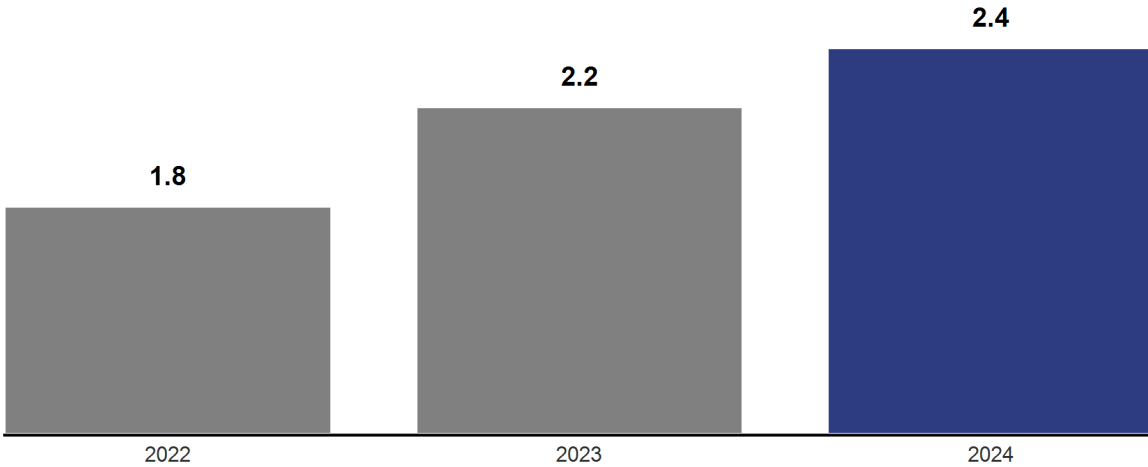


Months Supply of Inventory - September 2024

The number of active listings at the end of the month divided by the number of closed listings during the month.

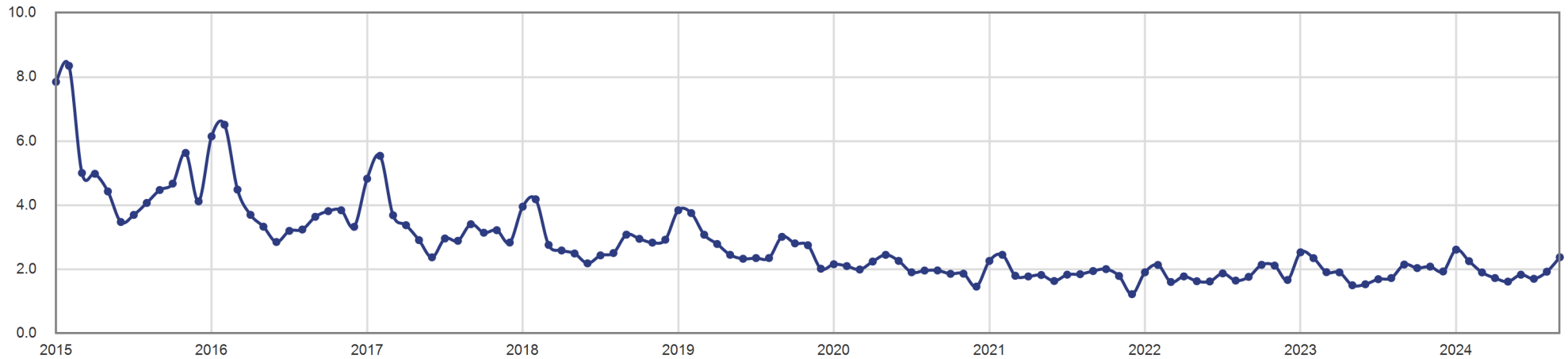


September



Month	Prior Year	Current Year	+/-
October	2.1	2.0	- 4.7%
November	2.1	2.1	- 1.5%
December	1.7	1.9	+ 15.8%
January	2.5	2.6	+ 3.3%
February	2.4	2.3	- 4.0%
March	1.9	1.9	- 0.4%
April	1.9	1.7	- 9.2%
May	1.5	1.6	+ 7.5%
June	1.5	1.8	+ 19.4%
July	1.7	1.7	+ 0.7%
August	1.7	1.9	+ 11.5%
September	2.2	2.4	+ 10.6%
12-Month Avg	1.9	2.0	+ 3.4%

Historical Months Supply of Inventory



Filter	Selected Value(s)
County	Milwaukee, Ozaukee, Washington, Waukesha
City	All
Zip	All
Sq Ft Range	All
Dwelling Type	[Single Family Residence], [Townhouse/Condo]
Price Range	All